

# COX | FINANCIAL SOLUTIONS LTD & FLIGHT NEW HOMES



## **Benefits of using Cox & Flight New Homes Team**

#### **Client Care**

- At the heart of our proposition is delivering outstanding service and making sure all your clients feel the WOW factor.
- Our Specialist New Homes Mortgage Advisers provide your clients with the most appropriate advice and delivering great outcomes is central to everything we do.
- Helping you to make sales by working alongside you as part of your team giving you the confidence to refer to us.
- Let our expertise help protect your sales pipeline, with regular case progression updates all the way to exchange, completion and beyond. We work with you, to make your life easier.

### Choice – With the support of our award-winning network, HLPartnership Limited your clients have access to,

- Huge choice of lending options, giving your clients access to over 120 mortgage lenders to save them time and money.
- Open the door to Exclusive Deals which aren't available direct via the lender or other brokers giving Clients the peace of mind that they really are getting the most suitable mortgage option.
- By referring clients to a third party, we can also give your clients access to a range of specialist services for Bridging and Development Finance, as well as Retirement Interest Only Mortgages and Equity Release Products.

#### **Experience**

- Access to some of the best brokers in the business who have helped thousands of happy satisfied clients secure
  their new homes.
- Peace of mind that you are dealing with specialists who understand the difference of lender criteria for new build, they know what they are doing and where to place mortgage cases to fit both client and property.
- We can save Clients' time with access to our portal, to complete fact-find details and upload relevant documents securely, prior to the appointment.
- We genuinely believe that we can offer something that most broker firms can't in relation to your new home needs.

#### **Service & Support**

- We work closely with you to identify all opportunities you have available within your business each day.
- We offer flexible convenient appointment times to fit around Clients work and family.
- We understand the need for a speedy process and work with our lender partners to make this happen.
- Great technology giving you access to book mortgage appointments directly into advisers' diaries.
- Clear transparent communication and MI to track the outcome of initial qualification, case progression, management of your offered cases to help manage your pipeline business.

#### Find out more and meet our team at www.coxandflight.com

Put your future in safe hands – contact us today!

**Telephone:** 07968 934331 **or** 07899 087514 **Email:** lisa@coxandflight.com **or** simon@coxandflight.com

Monday - ThursdayFriday - Sunday8am - 8pm9am - 6pm

#### YOUR HOME MAY BE REPOSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE

Cox & Flight Financial Solutions Ltd is an appointed representative of HL Partnership Limited which is authorised and regulated by the Financial Conduct Authority. Cox & Flight Financial Solutions Ltd registered in England and Wales with company number 13246868. Registered Office: 71-75 Shelton Street, Covent Garden, London, WC2H 9IO.